

# NEW WORLD PEOPLE LEADER



# Sneak Peek into New World People Leader



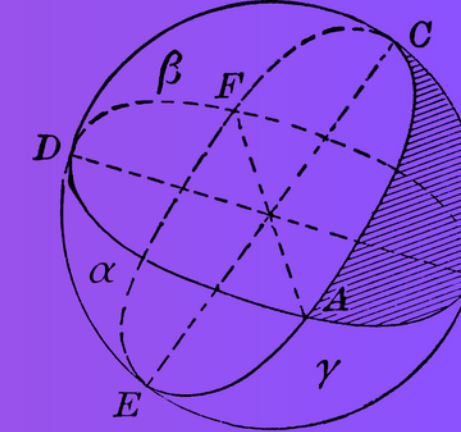
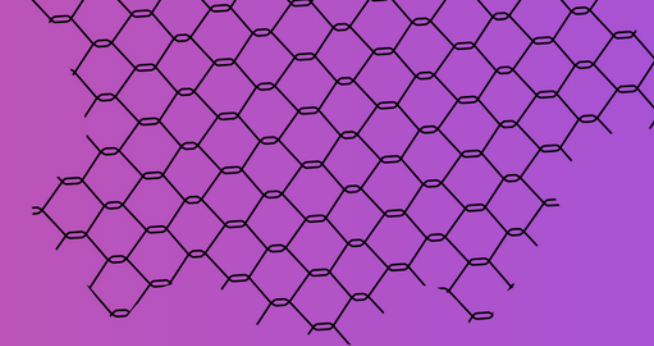
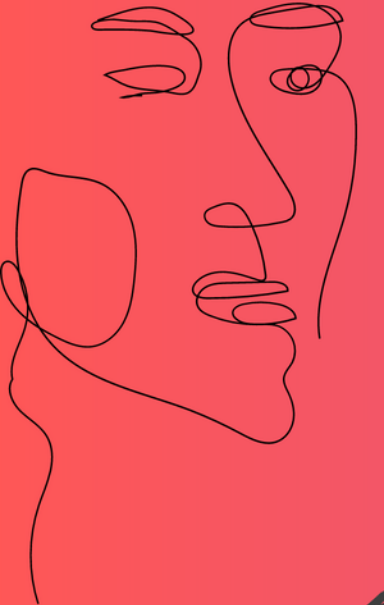
# Why do we need a New World People Leader?

- Democratization of Information
- Democratization of Jobs
- Obsolete Physical Workplaces
- Changing Expectations of the Millennials





# The New World People Leader Framework™



- 
- Create Value
  - TechHandshake

## Purpose

- 
- Inspire
  - Organize Work

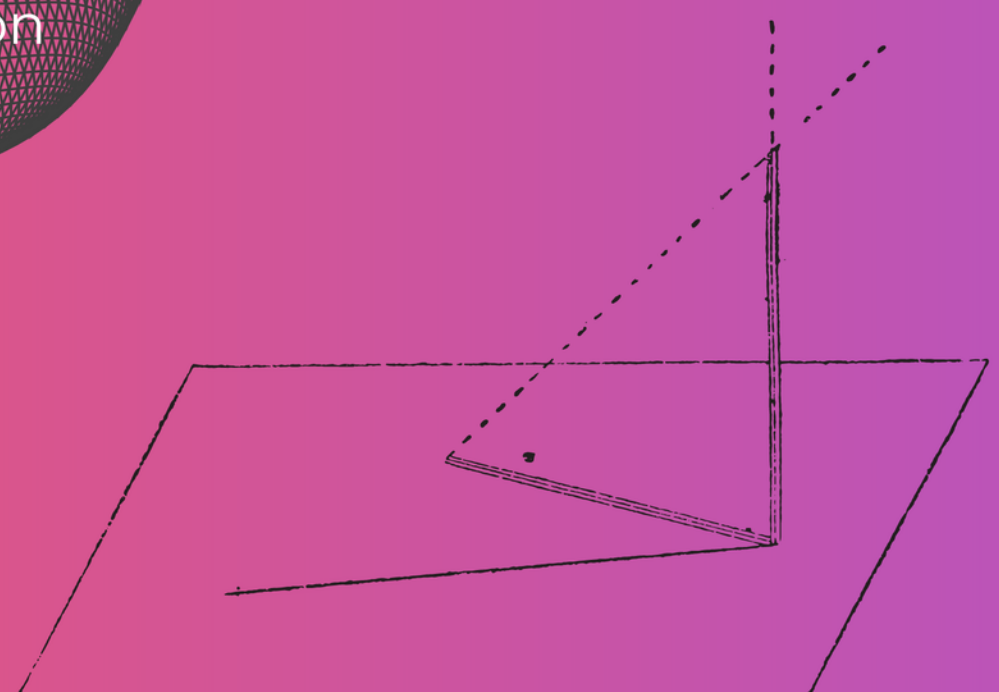
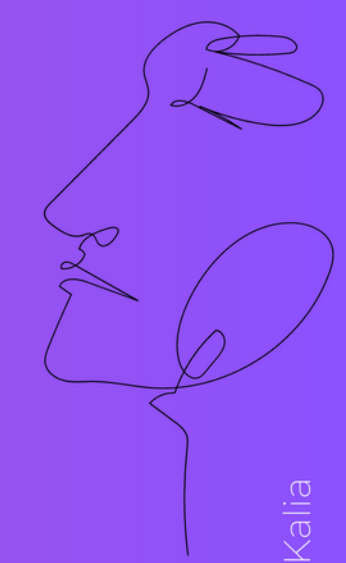
## Innovation

- 
- Collaboration
  - Diversity

## Connections

- 
- Care
  - Simplify

## Performance





# How do People Leaders benefit from NWPL?

01

Understand the shifts in the role of People Leader in the “new world”

02

Develop mindset, capabilities, and leverage tools & frameworks to inspire, engage and lead your team

03

Gain insights from new-age practices and reflect on how you can apply learning's in your context



# Listen to the Why and What of the Program

Caltech Future Skills Academy™

New World People Manager | Rajan Kalia

**Caltech** | Future Skills Academy™

Copy link



NEW WORLD  
PEOPLE  
MANAGER  
*Rajan Kalia*

Watch on  YouTube

Link: <https://youtu.be/qbiAspxawQY>



# Learning Modules and Learning Experience Options





# Learning Modules 1 & 2

## Module 1: Inspire & Organize Work

- Readiness for the future, driven by purpose, technology and talent
- Inspire teams through purpose
- Organize work by leveraging talent and technology

## Module 2: Care & Simplify

- Build a healthy working ecosystem within their organization
- New age definition of care encompassing physical and psychological aspects
- Foster a culture of simplification at work

## Course Highlights

- Organizational Purpose: Competence, Cause and Culture
- Discover personal purpose and align team purpose.
- Opportunities for improved optimization using technology (Jobs-to-be-done)
- Shifting mindset from micromanagement to autonomy

## Course Highlights

- Business Case for care and simplification
- How to simplify work and how simplification add value
- Ways for leaders to embrace self-care via mindfulness and journaling
- Support well-being of employees
- Meaning of psychological safety and embedding it at work



# Learning Modules 3 & 4

## Module 3: Collaboration & Diversity

- Being Collaborative across the organization
- Build an inclusive team: Identify ways to interrupt biases
- Leverage the power of diversity to innovate and create value

## Module 4: Create Value & Technology Handshake

- Value to customers using talent and technology
- 
- Lead teams through the power of tangible and intangible value
- 
- Enhance efficiency and innovation through technology handshake and digital twins.

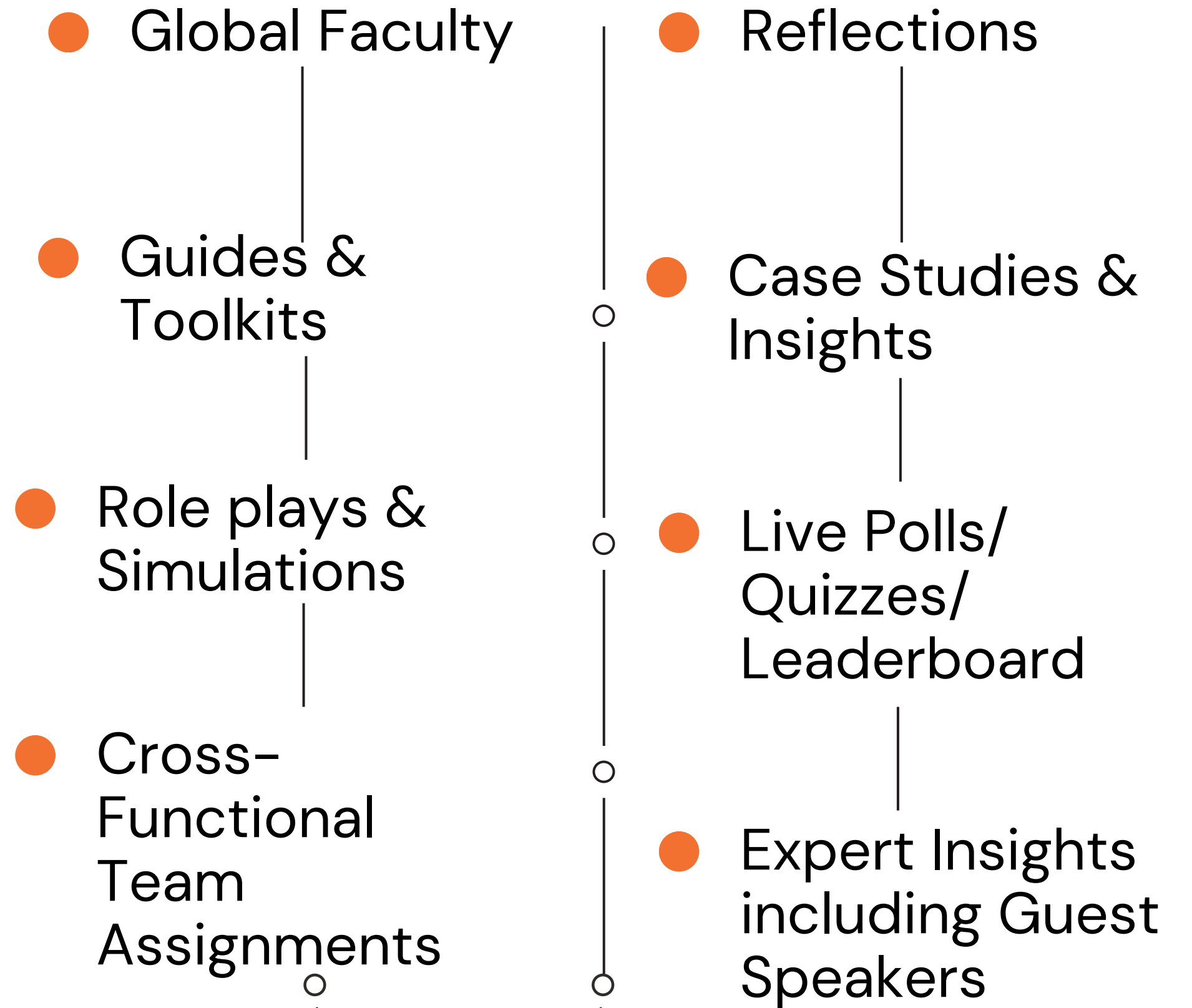
## Course Highlights

- Business Case for being collaborative
- Moments of truth in the employee life cycle and how can you exhibit inclusive behaviours
- Anatomy of a collaborative leader
- Challenges faced in collaboration and ways to overcome them

## Course Highlights

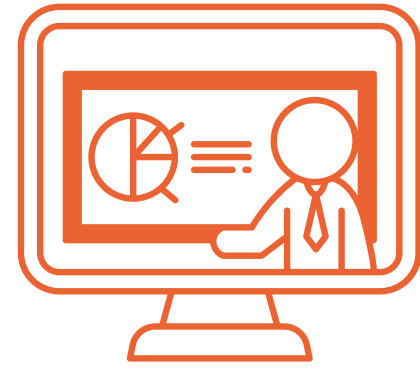
- Intangible Value : Feedforward and Experience Map
- Personalised Rewards and Recognition
- Coaching and the Multigenerational Workforce

# Learning Pedagogy





# Choose your Learning Journey



## Virtual Learning



4-6 weeks virtual learning journey (Synchronous & Live Sessions)



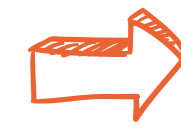
Learning sustainment



## Face to Face



4 Hrs/ 1 Day/ 2 Day Face to Face in-person sessions



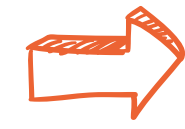
Learning sustainment



## Hybrid Learning



Combination of face to face in-person sessions & virtual learning (Synchronous & Live Sessions)



Learning sustainment

# Sneak Peek 1

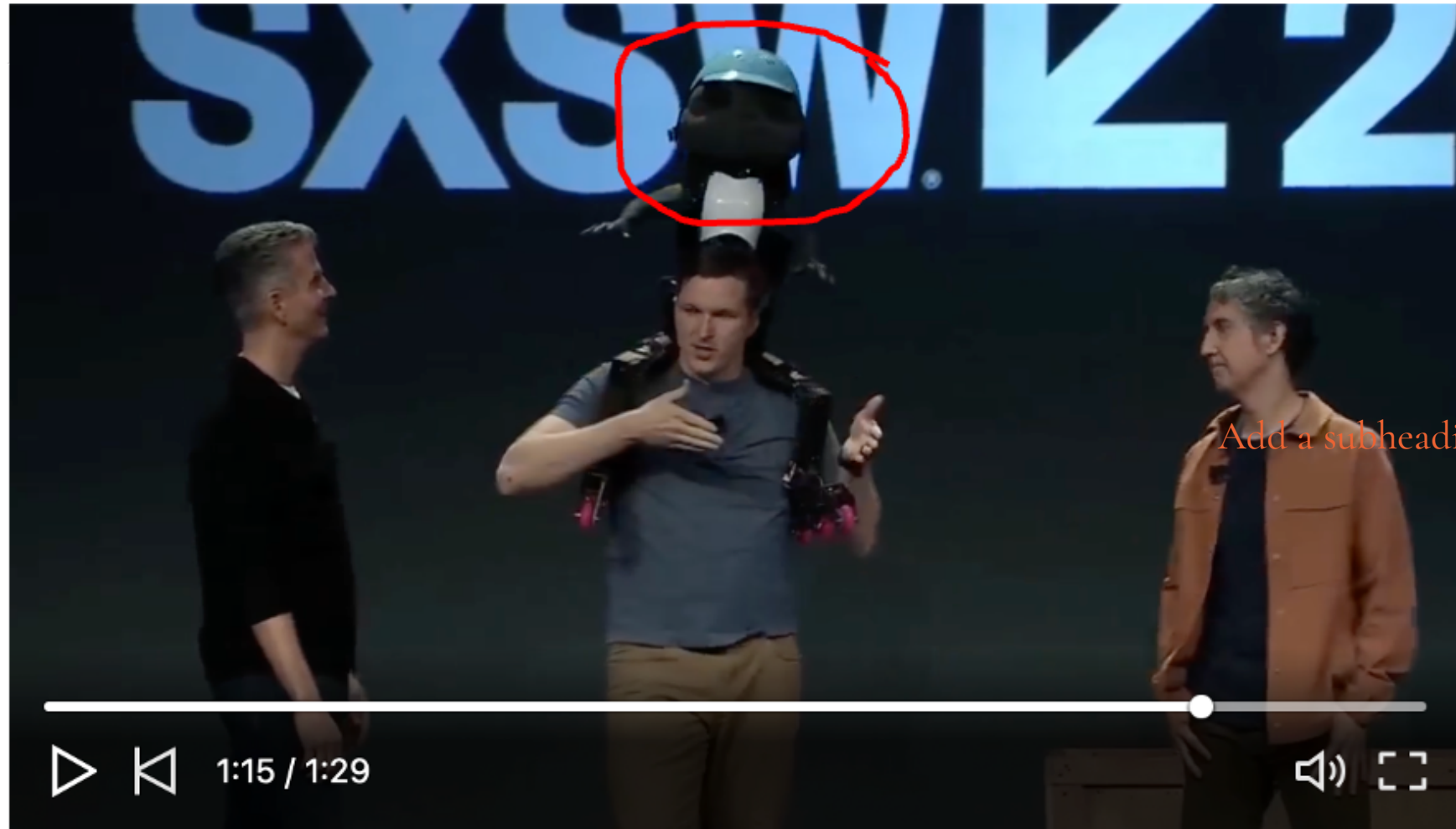
## Performance

## Connections



- Care
- Simplify

## New Dimensions Of Care



Fascinating future ahead.



38,247 · 1,517 Comments

Like Comment Share



**Philip Bacon**

4mo ...

Founder at Bacon Marketing | Outsourced Marketing for Tech, Engineering, and Manufactu...

1:06 seconds?? I'm 30 seconds in, and emotionally invested in her.

Having been following a lot of robotic innovations for the last few years, this is no surprise. Boston Dynamics have had "dogs" for a while.

Like · Reply | 34 Reactions



# Sneak Peek 1

• Create Value  
• Tech Handshake

**Purpose**

**Innovation**

## People Leaders Are The Designers Of Humans-Tech Handshake



**Be My Eyes**  
Be My Eyes uses GPT-4 to transform visual accessibility.



**Morgan Stanley**  
Morgan Stanley wealth management deploys GPT-4 to organize its vast knowledge base.



**Stripe**  
Stripe leverages GPT-4 to streamline user experience and combat fraud.



**Government of Iceland**  
How Iceland is using GPT-4 to preserve its language.

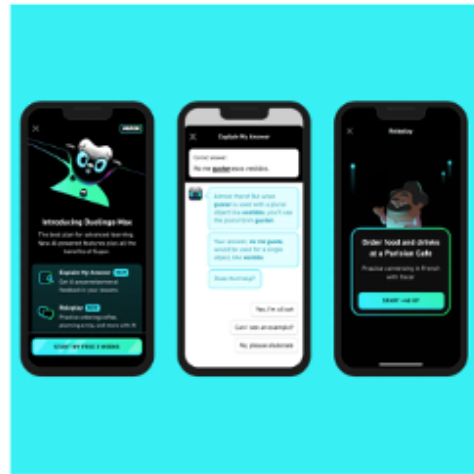
## There's an AI for that

AI tool for almost every marketing step

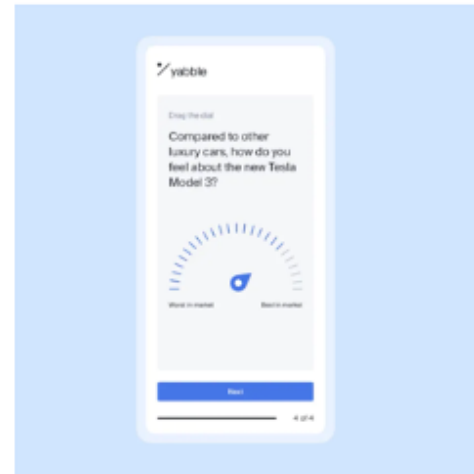
- Logo Creation: **Looka**
- Brief Agency: **briefly**
- Meeting Minutes: **Olli**
- Meeting Analytics: **flair**
- Internal Research: **Lucy**
- Training Videos: **synthesia**
- Writing Copy: **copymatic**
- Motion Capture: **MOVE**
- Optimize Creative: **memorable**
- Content Generation: **Jasper**
- Social Ads: **pencil**
- Soundtrack Creation: **beatoven.ai**
- Social Content: **Ocoya**
- Podcast Editing: **Cleanvoice**
- Landing Page Build: **unbounce**
- Sales Team Productivity: **GONG**
- Personalized CRM Videos: **Maverick**
- Custom Conversations: **SALT & BEER**  
Empower. Enable. Excel



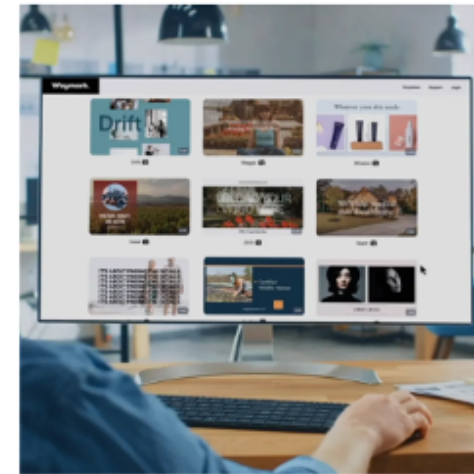
**Khan Academy**  
Khan Academy explores the potential for GPT-4 in a limited pilot program.



**Duolingo**  
GPT-4 deepens the conversation on Duolingo.



**Yabble**  
Using GPT-3 to deliver fast, nuanced insights from customer feedback.



**Waymark**  
Fine-tuning GPT-3 to power and scale done-for-you video creation.

# The Framework - once again

New World People Leader™



1. Purposing and re-purposing to inspire
2. Mining technology to build inspiring and simpler jobs for teams
3. Building connections inside and outside for creating customer and employee value



# Making it work for you

- **Ideal Audience:** N-2 & N-3
- **Program Duration:** Choose between 4 hrs, 1 Day, or 2 Days
- Choose between **Online or On-site**
- **Ideal Cohort Size:** 20- 25 people
- **Customizable** according to your organization's context
- **Time to Launch:** 3 weeks from signing off
- **Professional Fees:** Total fees will be decided based on the finalisation of the design and size of the cohort

# Indicative Faculty Profile

**A world-class program delivered by a world-class faculty**



## **Rajan Kalia**

### **Co-Founder, Salto Dee Fe & CEO, Karma Notes**

30 years of well-rounded experience as Entrepreneur, Educator, Business Leader and HR professional.

Areas of Expertise: Leadership Development | Large Scale Organization Transformation | Talent Management



## **Hari Abburi**

### **Executive Education Facilitator, Caltech Center for Technology and Management Education**

A global executive with over 20 years of leadership roles in industry, his work is in the context of organizational renewal, digitalization, merger integration, and corporate start-ups and market entry.



# SDF Partners for New World People Leader



**Caltech**  
**Future Skills**  
**Academy™**

# Thank You!

Send us a message at  
[office@saltodeefe.com](mailto:office@saltodeefe.com)  
if you have questions.





# Certificate of Participation

This certificate is awarded to

*Participant's Name*

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for successfully attending the workshop on (insert topic).

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Name of Workshop Facilitator

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Date of Workshop